

# Request for Proposal

# Genesys Licensing, Support, and Teams

ID: RFP 60-24-06

Issued May 6, 2024

Responses due via email by 4:30 p.m. CT on June 7, 2024

Please include RFP ID on all correspondence

Last Updated: 04/25/2024

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# I. Introduction

The State Universities Retirement System ("SURS" or the "System") is soliciting proposals from qualified vendors/contractors to establish a multi-year Master Service Agreement (MSA) which acts as a procurement vehicle for securing Genesys licensing, providing Genesys support, conducting a review of the current Genesys configuration and recommending changes leading to optimization and improved disaster recovery position, and conducting a feasibility study for integrating Genesys and Microsoft Teams. SURS reserves the right to issue multiple awards.

All forms/required documents needed to submit a request for proposal (RFP) are available on the SURS website at www.surs.org.

A responder's preparation and submittal of a proposal or subsequent participation in presentations or contract negotiations creates no obligation on the System to award a contract or to pay any associated costs. All proposals and related materials will be retained by the System and will be subject to disclosure as required in accordance with the Illinois Freedom of Information Act.

# II. Description of SURS

SURS is the administrator of a cost-sharing, multiple-employer, public employee retirement system that provides retirement, survivor, disability and death benefits to employees of Illinois state universities, community colleges, and certain other affiliated organizations and agencies. SURS was created in 1941, by an act of the Illinois General Assembly, and is governed by the Illinois Pension Code (40 ILCS 5/15-101 et seq.). SURS provides benefit services to over 250,000 members who work for 61 employers. SURS is responsible for investing assets in a diversified portfolio of U.S. and foreign stocks, bonds, real estate and alternative investments. SURS maintains a defined benefit plan, which on June 30, 2023, had assets valued at approximately \$23.2 billion. SURS also administers two defined contribution plans, the Retirement Savings Plan, which on June 30, 2023, had assets of approximately \$3.7 billion and the Deferred Compensation Plan, which had assets of approximately \$28.5 million. Northern Trust serves as SURS' master trustee custodian.

An elected and appointed, eleven-person, board of trustees, governs SURS. Five members of the board are appointed by the governor of the state of Illinois (one of whom is the chairperson of the Illinois Board of Higher Education). The remaining six members of the board are elected by participating members (four individuals) and annuitants (two individuals). The governor designates the chairperson of SURS from among the eleven trustees. Trustees serve six-year terms. SURS is funded by participant payroll deductions and annual employer contributions, the majority of which are provided directly from the

state of Illinois. By statute, SURS is defined as a "body politic and corporate" created by Article 15 of the Illinois Pension Code.

SURS currently employs approximately 162 staff, located in offices in Champaign and Naperville, Illinois. Two SURS employees are in the Naperville office. The remaining SURS employees are currently situated in two Champaign offices at 1901 Fox Drive and 1801 Fox Drive.

A copy of SURS' most recent annual comprehensive financial report (ACFR) is available for review, or to download, at <a href="https://www.surs.org">www.surs.org</a>.

The Illinois Governmental Ethics Act, 40 ILCS 420, provides guidelines for ethical practices concerning state and local pension plans. Responders should be familiar with the provisions of this Act.

Section 1-109.1(6) of the Illinois Pension Code (40 ILCS 5/1-109.1(6)) encourages Illinois public pension systems like SURS to utilize businesses owned by "minorities," "women," and "persons with disabilities" for all contracts and services, as those terms are defined in the Business Enterprise for Minorities, Women, and Persons with Disabilities Act ("BEMWPD,"30 ILCS 575). Additionally, Section 1-109.1(10) of the Illinois Pension Code (40 ILCS 5/1-109.1(10)) sets an aspirational goal of not less than 20 percent of contracts awarded to such businesses for "information technology services," "accounting services," "insurance brokers," "architectural and engineering services," and "legal services" as defined by the BEMWPD. Accordingly, businesses that meet these definitions are strongly encouraged to submit responses to this RFP.

A section of the Illinois Procurement Code concerning prohibitions of political contributions for vendors, 30 ILCS 500/50-37, may or may not apply to SURS service providers. However, each service provider should be familiar with the provisions of this section and comply with this section if the service provider deems it appropriate.

SURS is subject to its own procurement statutes and rules. Responders should be familiar with those procurement requirements as well. The selected responder will be paid by SURS directly.

Additional legal requirements that responders should be familiar with are contained in the Addendum to Contract under Appendix D.

# III. Services Required

The State Universities Retirement System is soliciting proposals from qualified vendor(s) to enter into a multi-year Master Service Agreement for the procurement of the following services.

• Secure Genesys licensing to continue services and functions available under current licensing.

- Provide technical and business support of Genesys in either an "as requested" arrangement or a managed service model.
- Conduct a complete review of the current configuration and make recommendations for optimization opportunities.
- Propose a new configuration that allows for the removal of older on-prem Edge devices and/or any other recommendations that puts SURS in an improved Disaster Recovery position.
- Partner with SURS to conduct a feasibility study for a potential integration of Genesys with Microsoft Teams (Teams Phone).

SURS reserves the right to issue multiple awards. Multiple awards will ensure that any ensuing Master Service Agreements fulfill SURS current and future requirements of each of the services listed above.

Please refer to the following Appendixes for additional details.

- Appendix H for an outline of the current and future phone system
- Appendix I for a description of the current and desired support model
- Appendix J for an explanation of the feasibility study

# IV. Minimum Qualifications

- The responder's key professionals and/or organization must not have material conflicts with SURS, SURS board, with any member of the SURS staff, with any party or vendor currently rendering services to SURS, and/or with any "immediate family members" affiliated with any of these groups.
- For SURS to determine whether any material conflicts exist, Responders must identify all current and prior affiliations of any kind that exist between the responder and any member of these identified groups in Appendix F. For purposes of this disclosure, "immediate family members" include the following: spouse, children, step-children, parents, step-parents, siblings, step-siblings, half-siblings, sons-in-law, daughters-inlaw, grandparents and grandchildren as well as the parents and grandparents of the responder's key professional's spouse and any person living with the responder's key professionals.
- A failure to disclose the above requested affiliations may result in a disqualification of the responder or in a termination of any contract awarded in response to this RFP.
- The following is a list of desired technical certifications or skills that will be considered when evaluating potential vendors. Respondents will be asked to document these via Appendix A.
  - Genesys Cloud CX

- Genesys CCP
- o Experience with IVR configuration
- Experience in API development

# V. Proposal Content

At a minimum, the proposal must include the following information to be considered for the engagement. For ease of review, each requirement should be addressed separately. All communications regarding this RFP must include the RFP ID shown on the title page.

#### Indexed Table of Contents

The proposal package must include an indexed table of contents to facilitate the review process.

#### **Cover Letter**

SURS holds trustees, employees, and vendors to the strongest standards of ethics, transparency, and accountability. Trustees, employees and vendors are prohibited from self-dealing and are required to provide services for the sole interest of SURS members with honesty and integrity at all times. The identification and disclosure of actual or perceived conflicts of interest is integral to ensuring that SURS administers the benefits promised to members in a financial and fiduciarily-prudent manner. Informational disclosures pertaining to perceived or actual conflicts of interest must be included as part of the cover letter required under this section.

A cover letter in the form of a standard business letter must be signed by an individual authorized to bind the responder contractually. This cover letter must indicate the signer is so authorized and must indicate the signer's title or position. An unsigned proposal will be rejected. The cover letter must also include:

A. A statement that the proposal meets all requirements of this RFP, and that the offer tendered by the proposal will remain in full force and effect until and may be accepted by SURS at any time prior to 30 days beyond the deadline for submittal.

#### B. A disclosure of:

- 1. Any current or previous personal, business or employment relationships with SURS, any member of the SURS Board of Trustees, any member of SURS staff, any party or vendor currently rendering services to SURS, or any immediate family members of any person included in any of these groups.
- 2. Any current negotiations for prospective business with SURS, any member of the SURS Board of Trustees, any member of the SURS staff, any party or vendor currently rendering services to SURS, or any immediate family members of any person included in any of these groups.

- C. A statement that the responder knows of no conflict of interest or ethical concern that exists between the responder and SURS, members of the SURS Board of Trustees, any member of SURS staff and/or any immediate family members living with any person included in any of these groups and with any party currently rendering services to SURS. However, if any such conflict or ethical concern exists, the cover letter must contain a detailed statement identifying any such conflicts of interest or other ethical concerns between SURS and anyone affiliated with SURS as set forth herein. If the responder is unsure as to whether a conflict of interest or ethical concern exists, responder is hereby instructed to identify the situation in the cover letter so SURS can determine whether there is cause for concern or cause for further inquiry into the identified situation.
- D. A statement that the responder is not listed as a prohibited or suspended vendor with the state of Illinois, a retirement system, pension fund, investment board, or any other state or federal government entity. Responder must also verify this information in Appendix G.
- E. A statement that the responder acknowledges that all documents submitted in response to this RFP may be subject to disclosure under the Illinois Freedom of Information Act and/or the Illinois Open Meetings Act.
- F. A failure to include the information required in the cover letter as outlined in this section may be cause for disqualification from the RFP selection process and/or cause for termination of an awarded contract.

### Statement of Minimum Qualifications

Responders must complete and return the Minimum Qualifications Certification in the form contained in Appendix A.

Reference checks will be conducted for each finalist.

# Company Organization and Diversity Questionnaire

The questionnaire contained in Appendix B to this RFP must be completed and returned as part of the proposal.

# Fee Proposal

Responders must submit a fixed-cost proposal in the format prescribed in Appendix C. Any deviation from the prescribed format may result in the rejection of the proposal. The proposed fee shall include all costs and expenses for providing the services and equipment as described in this RFP, and any agreed-upon extended warranties that are associated with initial installation. Once finalists are selected, fees may be subject to a "best and final" offer process to be determined at the discretion of the System.

The fee proposal must expressly state that the proposed fees are guaranteed for the term of any resulting contract.

#### Contract

This request for proposal is neither a contract nor meant to serve as a contract. It is anticipated that one of the proposals submitted in response to this RFP may be selected as the basis for negotiation of a contract with the responder. Such a contract is presently contemplated to contain, at a minimum, the terms of the proposal submitted, as finally negotiated and approved by the System. SURS reserves the right to negotiate additions, deletions, or modifications to the terms of proposals submitted. The terms contained in Appendix D, Addendum to Contract, must be agreed to and accepted by the candidate or organization selected to perform the work contemplated by this RFP, unless exceptions are noted as part of the responder's response.

#### **Project Schedule**

The submission must include a preliminary schedule for securing licenses based on the number of calendar days required to perform the work following the award of the contract. The current Genesys license ends on August 14, 2024. Any vendor submitting a proposal for the licensing service must be able to have new licensing in place to avoid any disruption in service.

# VI. Submission of Proposals

All proposals must be received no later than the deadline stated in the Anticipated Timeline and Contact Information section. Submissions must be made via email to the identified contact person by the stated deadline. Only email submissions will be accepted.

The proposals become the property of SURS upon submission. All costs for developing proposals and attending presentations and/or interviews are entirely the responsibility of the responder and shall not be chargeable to SURS.

Only one proposal from an individual, firm, partnership, corporation, or combination thereof, will be considered for this assignment.

# **VII. Evaluation Process**

#### **Pre-Evaluation Review**

All proposals will be reviewed to determine if they contain all the required submittals specified in this RFP. Those not submitting all required information in the prescribed format will be rejected.

#### **Proposal Evaluation**

All proposals received by the SURS representative on or before the deadline listed above will be reviewed to determine whether they meet the minimum requirements of this RFP.

All proposals that are received by the deadline and pass the pre-evaluation review will undergo an evaluation process conducted by SURS staff. They will be reviewed to determine whether they meet the requirements of this RFP. SURS will consider the following factors in the evaluation process, ranked in no specific order, and will render a decision based on the perceived best fit and best value for the engagement. Fees will be one of the determining factors in this decision but will not be the primary determinative. Proposals will be evaluated based on criteria including:

- Understanding of the services requested.
- Timeline for recommended solution to be implemented.
- Proposed methodology and work plan to be used in the process.
- Proposed deliverables.
- Relevant knowledge, experience and qualification of firm and team members including established record of success in similar work - including support, configurations, integrations, IVR design, API development, etc.
- Commitment to diversity.
- Willingness to negotiate contract terms.
- Independence.
- Cost.
- Warranty.
- References.
- Adherence to RFP submission requirements.
- Adherence to the Cover Letter requirements pertaining to the disclosure of potential conflicts of interest and ethical concerns and completion of all appendices, including but not limited to Appendix F that relates to potential conflicts.

Proposals that contain false or misleading statements or that provide references which do not support an attribute or condition claimed by the responder will be rejected. Issuance of the request for proposal creates no obligation to award a contract or to pay any costs incurred in the preparation of a proposal. Nothing in this RFP or any resulting contract shall preclude SURS from procuring services similar to those described herein from other sources.

During the evaluation process, responders may be requested to provide additional information and/or clarify the contents of their proposal. Other than information requested by SURS, no responder will be allowed to alter the proposal or add new information after the filing date.

Once finalists are selected, fees may be subject to a "best and final" offer process to be determined at the discretion of SURS.

Any responder selected by SURS will be subject to the terms of the SURS Travel Policy which are attached hereto as "Appendix E." Responders should be familiar with these terms as they will be included in any contract awarded by SURS. Responders may either include all expected travel costs as part of their overall "not to exceed" cost for the work to be performed under this RFP or they must provide their best estimate for all travel expenses they expect to incur in performing the services required by this RFP.

# VIII. Anticipated Timeline and Contact Information

Schedule	Dates
Quiet Period Begins	May 6, 2024
RFP Issued	May 6, 2024
Responder Questions Due	May 24, 2024 4:30 p.m. CT
Responses to Questions	May 31, 2024, 4:30 p.m. CT
RFP Responses Due on or Before	June 7, 2024, 4:30 p.m. CT
Evaluations and Interviews	June 10 – June 24, 2024
Selection Committee	June 27, 2024
Anticipated Contract Start	July 1, 2024

SURS may extend these deadlines and on occasion provide supplemental information at its discretion. Any such extensions or information will be posted to the SURS website.

Please refer to the website before finalizing your proposal to ensure that you are informed of the latest updates.

#### **SURS RFP Contact Information**

Procurement Officer <u>Procurement Officer@surs.org</u> SURS 1901 Fox Drive Champaign, IL 61820

# IX. Submission Process

#### Deadline

To be considered for selection, proposals must be received via email in Adobe Acrobat format at <a href="mailto:Procurement\_Officer@surs.org">Procurement\_Officer@surs.org</a> no later than 4:30 p.m. CT, June 7, 2024. Please reference "RFP 60-24-06 Genesys Licensing, Support, and Teams" the name of the responder in the subject line of your communications. An email confirmation will be sent confirming receipt of the proposal.

#### Withdrawal

A proposal may be withdrawn any time prior to the deadline by written notification signed by the individual applicant or authorized agent of the firm and received at <a href="Procurement\_Officer@surs.org">Procurement\_Officer@surs.org</a> no later than the deadline of 4:30 p.m. CT, June 7, 2024. Please reference "RFP 60-24-06 Genesys Licensing, Support, and Teams" with name of responder in the subject line of your communications. An email confirmation will be sent confirming withdrawal of the proposal. The proposal may be resubmitted with any modifications no later than the deadline. Modifications offered in any other manner will not be considered.

#### Questions

To clarify any issues in this request for proposal, SURS will respond only to questions that are presented in writing via email to <a href="mailto:Procurement Officer@surs.org">Procurement Officer@surs.org</a>. All questions should be submitted to SURS by 4:30 p.m. CT, May 24, 2024. Please reference "RFP 60-24-06 Genesys Licensing, Support, and Teams" with the name of the responder in the subject line of your communications. These questions will be consolidated into a single Q&A document and responded to by SURS on or about, May 31, 2024, by 4:30 p.m. CT. The Q&A document will be posted on the SURS web site at <a href="www.surs.org/rfp-non-investment">www.surs.org/rfp-non-investment</a>. This document will include all questions received and SURS' answers to the same without indicating the source of the query.

### X. General Conditions

FOIA Disclosure, Redacted RFP Response, BAFO Requirement & Cyber-Security Training Requirement

All materials submitted in response to the RFP become property of SURS. Proposals remain confidential during the selection process. However, upon completion of the selection process, all responses and documents following or associated therewith, including Best and Final Offers (BAFOs), if any, and including those of the individual, vendor or firm selected, become public information and are open to public inspection in accordance with the state of Illinois Freedom of Information Act (FOIA).

If, in any document submitted in response to this RFP, the responder is furnishing trade secrets or commercial or financial information under a claim that they are proprietary, privileged or confidential and that disclosure of the trade secrets or commercial or financial information would cause competitive harm to the responder or responder's business, such claim must be clearly made, and such information must be clearly identified. (5 ILCS 140/7 and 7.5) Responses to this RFP with every page marked as proprietary, privileged or confidential will not satisfy this requirement and will not be honored. Bidders are required to make a good faith attempt to properly identify only

those portions of the response that are truly furnished under a claim that they are proprietary, privileged or confidential and that disclosure of the trade secrets or commercial or financial information contained within that portion of the response would cause competitive harm to the person or business responding to this RFP.

#### Redacted Version of RFP Response

In the event the responder believes and claims that certain materials or information contained in the submitted response and any documents which may follow it, including BAFOs, if any, are exempt from public disclosure under the Illinois FOIA, the responder is required to provide a separate redacted version of the response (including all its appendices or attachments) that the responder believes will be suitable for release under the Illinois Freedom of Information Act. (5 ILCS 140/7 and 7.5) Note: Pricing and fee structures are generally disclosable under FOIA. If the responder claims that any fee or pricing information qualifies for an exemption under FOIA, the responder must submit its legal analysis, citing applicable Illinois exemption(s) along with the redacted version of its RFP response.

However, any claim of privilege from disclosure is not definitive. SURS has the right and legal obligation to determine whether such information is exempt from disclosure under the Illinois Freedom of Information Act and no information will be considered or determined by SURS to be proprietary, privileged or confidential unless it is identified and separated as indicated herein. (5 ILCS 140/7 and 7.5)

A responder's failure to provide a redacted version of the RFP material, including but not limited to any subsequent BAFOs will result in SURS disclosing the responder's entire RFP response if the same is requested under the Illinois freedom of information act, and neither the responder nor any third parties shall have any recourse against surs for its disclosure of the non-redacted RFP response.

# Ordinary Course of Business Communications Allowed

Other than existing normal business matters, responders, potential responders, or their representatives should not contact anyone at SURS (including SURS staff, members of the SURS board, SURS consultants, attorneys and current vendors) other than the listed RFP contact. In addition, responders must not discuss this RFP with any employee of SURS, trustee of SURS, employee of SURS' custodian, managers, legal counsel, or other advisors or persons/entities having contracts or other affiliations with SURS.

# SURS Quiet Period Policy

Please note the following Quiet Period Policy establishing guidelines by which the SURS Board of Trustees and SURS staff will communicate with prospective vendors or service providers during a search process. The quiet period for this RFP began on the date the RFP was issued: May 6, 2024.

- The quiet period shall commence upon committee action (or board action if the selection is not initiated through a committee) to authorize a search for a service provider and end once a selection has been made by the board and accepted by the service provider.
- 2. Initiation, continuation and conclusion of the quiet period shall be publicly communicated via the SURS website (www.surs.org) to prevent inadvertent violations.
- 3. All board members, and SURS staff not directly involved in the search process, shall refrain from communicating with potential service providers regarding any product or service related to the search offered by the provider throughout the quiet period and shall refrain from accepting meals, travel, hotel, or other items of value from the providers.
- 4. Throughout the quiet period, if any board member or SURS staff member is contacted by a potential service provider, the board member or SURS staff member shall refer the provider to the SURS staff member directly involved in the search process.
- 5. All authority related to the search process shall be exercised solely by the relevant Committee or board as a whole, and not by individual board members.
- 6. All information related to the search process shall be communicated by SURS staff to the relevant Committee or board as a whole, and not to individual board members.
- 7. The quiet period does not prevent board approved due diligence, client conference attendance, or communications with an existing service provider that happens to be a provider in the ordinary course of services provided by such service provider; however, discussions related to the pending selection shall be avoided during those activities.
- 8. The provisions of this policy will apply to potential service providers throughout the quiet period and shall be communicated to providers in conjunction with any competitive proposal process.
- 9. A potential service provider or vendor may be disqualified from a search process for a violation of the quiet period or any portion of this policy.

### Rights Reserved

SURS reserves the right to amend any segment of the RFP prior to the announcement of a selected responder. In such an event, all responders will be afforded the opportunity to revise their proposals to accommodate the RFP amendment.

SURS reserves the right to remove any or all services from consideration for this contract. At its discretion, SURS may issue a separate contract for any service or groups of services

included in this RFP. SURS may negotiate additional provisions to the contract awarded pursuant to this RFP.

SURS may request additional information from any or all bidders to assist in the evaluation of proposals, and SURS reserves the right to conduct background investigations of selected individuals or firms prior to awarding a contract under this RFP.

SURS does not bear any obligation to complete the RFP process or to select any individual(s) or firm(s). SURS also reserves the right without prejudice to reject any or all proposals submitted.

SURS will not reimburse any expenses incurred in responding to this RFP.

### **Equal Opportunity**

SURS does not discriminate because of race, color, religion, creed, sex, sexual orientation, age, marital status, military status, certain unfavorable discharges from military service, political affiliation, citizenship, ancestry, national origin, physical or mental handicap or disability or any other characteristic protected by law. It is the System's intent to comply with all state, federal and local equal employment and opportunity laws and public policies.

#### Terms and Conditions

Following a review of submitted materials, if requested, selected individuals or organizations must be prepared to make a presentation or otherwise participate in an inperson interview in Champaign, IL or in Chicago, IL with SURS staff members and/or members of the SURS Board of Trustees at a date and location to be determined by SURS. SURS will not provide reimbursement for any costs incurred by the individuals or organizations associated with this presentation. Prior to the award of a contract pursuant to this RFP, selected individuals or firms must provide all requested documentation.

State Universities Retirement System requires contractors that have access to the SURS network and/or applications to complete SURS-provided cyber security training before performing any work for SURS, and annually thereafter, as long as said contractors continue to have access to the SURS network and/or applications.

# **Appendix A: Statement of Minimum Qualifications**

Firm Name:
certifies that it meets the following minimum qualifications.
<ul> <li>Attach a minimum of two project references, similar in design and scope. Include customer name, project description, contact name, contact phone, and contact email.</li> </ul>
<ul> <li>Attach proof of limits of insurance coverage for professional liability insurance and other insurance policies that would provide coverage for work performed on behalf of SURS.</li> </ul>
<ul> <li>The responder has been in business a minimum of five years, has current and valid licenses and certifications applicable to this project, and pays prevailing wage.</li> </ul>
<ul> <li>The responder's key professionals and/or organization has no material conflicts with the SURS Board. *</li> </ul>
<ul> <li>The responders must be registered with the Illinois State Board of Elections prior to submitting a response as required by 30 ILCS 500/20-160 and must attach proof of the registration certificate. Vendor Registration with State Board of Elections: <a href="https://berep.elections.il.gov/login.aspx?ReturnUrl=%2f">https://berep.elections.il.gov/login.aspx?ReturnUrl=%2f</a>.*</li> </ul>
<ul> <li>Document these desired certifications and skills for those who would likely be providing the services.</li> <li>Genesys Cloud CX</li> <li>Genesys CCP</li> <li>Experience with IVR configuration</li> <li>Experience in API development</li> </ul>
* Indicates Mandatory Qualification
Signed: Date:

# Appendix B: Company Organization and Diversity Questionnaire

The following questionnaire must be completed and included with your response to this RFP. Type your responses in the same order as the questionnaire, listing the question first followed by your answer.

### **Contact and Company Information**

Name of Individual/Organization:	
Mailing Address:	
City:	State: Zip Code:
Phone:	Fax:
Federal Employer Identification Number:	
Contact Person(s)	
Name:	
Title:	
	_Fax:
Email:	_ Website:

# Organization Background

- 1. Please provide a general description and history of the organization, its operations (please include any history of mergers and/or acquisitions), year founded, ownership structure, biographies of the principals and percentage ownership by current employees.
- 2. Provide a brief, descriptive statement detailing evidence of the responder's ability to deliver the goods or services sought under this RFP.

- 3. Is responder a "minority-owned business," meaning a business which is at least 51% owned by one or more minority persons, or in the case of a corporation, at least 51% of the stock in which is owned by one or more minority persons; and the management and daily business operations of which are controlled by one or more of the minority individuals who own it? If so, please provide a detailed explanation.
- 4. Is responder a "female-owned business," meaning a business which is at least 51% owned by one or more females, or, in the case of a corporation, at least 51% of the stock in which is owned by one or more females; and the management and daily business operations of which are controlled by one or more of the females who own it? If so, please provide a detailed explanation.
- 5. Is responder a "business owned by a person with a disability," meaning a business that is at least 51% owned by one or more persons with a disability and the management and daily business operations of which are controlled by one or more of the persons with disabilities who own it? A not-for-profit agency for persons with disabilities that is exempt from taxation under Section 501 of the Internal Revenue Code of 1986 is also considered a "business owned by a person with a disability." If so, please provide a detailed explanation.
- 6. Does responder's firm/company have a formal diversity and inclusion policy or initiative? Does this policy extend to subcontractors? If so, please provide a copy of the same.
- 7. Does responder's firm/company have a formal mentorship program or offer enhanced training opportunities for minorities and/or women? If so, please provide details.
- 8. If selected, does responder expect to assign any female employees, minority employees, or employees with disabilities to provide any of the requested services to SURS? Please explain.

# **Appendix C: Fee Proposal**

Please include details regarding scope and cost of services, deliverables and timeframe for each service included in the proposal.

Firm Name:
Address:
Telephone:
Representative:
Licensing:
Support:
Configuration Review and Recommendation:
Feasibility Study:
Indicate duration of project or work and frequency of visits below.
Total time and materials not to exceed: \$
Cost for additional meetings, if requested by SURS: \$
Please check and complete one of the following statements as it pertains to travel related expenses:
The above costs include all expected travel expenses and said expenses will not be billed separately to SURS.
The above costs do not include all expected travel expenses and said expenses will be billed separately to SURS in compliance with the SURS Travel Policy attached hereto as "Appendix E."
Responder has read the SURS Travel Reimbursement Policy attached hereto as "Appendix E" and estimates that travel expenses to be incurred for work to be performed relative to this RFP per the terms of said policy will total an amount not to exceed: \$
I,, a licensed operator in the state of Illinois and an authorized representative of the above-indicated firm, have reviewed and understand the Request for Proposals, and I/we am/are prepared to provide the required services for the above costs.

# **Appendix D: Addendum to Contract**

In consideration of SURS entering into such contract, the responder also agrees to the following:

- 1. If the responder is an individual, he or she certifies that he or she is not in default on an educational loan as provided in Section 3 of the Educational Loan Default Act, 5 ILCS 385/3.
- 2. The responder certifies that it is not barred from being awarded a contract or subcontract because of a conviction or admission of guilt for bribery or for bribing an officer or employee of the state of Illinois or any other state in that officer or employee's official capacity as provided in Section 50-5 of the Illinois Procurement Code, 30 ILCS 500/50-5 and further certifies that it is in compliance with Section 50-37 of the Illinois Procurement Code, 30 ILCS 500/50-37.
- 3. The responder certifies that it will provide a drug free workplace by engaging in the conduct prescribed in Section 3 of the Drug Free Workplace Act, 30 ILCS 580/3.
- 4. The responder certifies that it is not barred from contracting with SURS because of a violation of either Section 33E-3 (bid-rigging) or 33E-4 (bid rotating) of Article 33E of the Criminal Code of 1961, 720 ILCS 5/33E.
- 5. The responder certifies that it is in compliance with the requirements of 30 ILCS 500/20-160, if applicable (registration with the State Board of Elections) and hereby agrees that the responder's failure to comply with this statutory requirement renders this Agreement voidable.
- 6. The responder certifies that neither it nor any substantially owned affiliated company is participating or shall participate in an international boycott in violation of the provisions of the U.S. Export Administration Act of 1979 or the regulations of the U.S. Department of Commerce promulgated under that Act.
- 7. The responder certifies that no fees, commissions, or payments of any type have been or will be paid to any third party in connection with the contract to which this is an addendum, except as disclosed in the contract or an exhibit thereto as provided in 30 ILCS 500/50-25 and in 40 ILCS 5/1-145. The responder shall promptly notify SURS if it ever has reason to believe that this certification is no longer accurate.
- 8. To the extent Illinois law is applicable to the responder, pursuant to 775 ILCS 5/2-105, the responder agrees to:
  - a. Refrain from unlawful discrimination and discrimination based on citizenship status in employment and undertake affirmative action to assure equality of employment opportunity and eliminate the effects of past discrimination.

- b. Comply with the procedures and requirements of the Illinois Department of Human Rights' regulations concerning equal employment opportunities and affirmative action.
- c. Provide such information, with respect to its employees and applications for employment, and assistance as the Illinois Department of Human Rights may reasonably request.
- d. Have written sexual harassment policies that shall include, at a minimum, the following information:
  - i. The illegality of sexual harassment.
  - ii. The definition of sexual harassment under state law.
  - iii. A description of sexual harassment, utilizing examples.
  - iv. The responder's internal complaint process, including penalties.
  - v. The legal recourse, investigative and complaint process available through the Illinois Department of Human Rights and the Illinois Human Rights Commission.
  - vi. Directions on how to contact the Illinois Department of Human Rights and the Illinois Human Rights Commission.
  - vii. Protection against retaliation as provided by Section 6-101 of the Illinois Human Rights Act. A copy of the policies shall be provided to the Illinois Department of Human Rights upon request.
- 9. To the extent it applies to the responder and this contract, the responder agrees to comply with the Illinois Prevailing Wage Act, 820 ILCS 130/1, *et seq*.
- 10. The responder shall maintain, for a minimum of five (5) years after the completion of the contract, adequate books, records, and supporting documents to verify the amounts, recipients, and uses of all disbursements of funds passing in conjunction with the contract. The responder shall further make all such books, records, and supporting documents related to the contract available for review and audit by the internal auditor of SURS and by the Illinois Auditor General and shall cooperate fully with any audit conducted by the internal auditor of SURS and the Illinois Auditor General and will further provide the internal auditor of SURS and the Illinois Auditor General full access to all relevant materials.
- 11. The responder agrees to notify the SURS ethics officer if it solicits or intends to solicit for employment any of the employees of SURS during the term of the contract.
- 12. The responder understands that SURS and this contract are subject to the provisions of the Illinois Open Meetings Act (5 ILCS 120/1, et seq) and the Illinois Freedom of Information Act (5 ILCS 140/1, et seq).

- 13. If Vendor receives access of any kind to the SURS network or to any component of the SURS computer systems to perform work contemplated under the Agreement to which this Addendum is attached, Vendor agrees that its employees and/or preapproved subcontractors who will be performing work for SURS will complete designated cybersecurity training required by SURS before any such work shall commence.
- 14. If Contractor is a vendor that receives access of any kind to the SURS network or to any component of the SURS computer systems to perform work contemplated under the Agreement, Contractor agrees to comply with all applicable SURS policies pertaining to system access, technology use and information security for the duration of the engagement outlined in this Agreement.
- 15. Data Location. If the agreement with SURS involves the access and/or storage of SURS Personal Identifiable Information ("PII") data, Vendor shall provide its services to SURS and its end users solely from data centers located in the United States of America. Storage of SURS PII data at rest and all backups shall be located solely in data centers located in the United States of America. Vendor shall not allow its personnel or preapproved subcontractors to store SURS' PII data on any portable devices, including personal computers, tablets, or cell phones, except for devices that are used and permanently stored at all times only at its United States of America data centers. Vendor shall permit its personnel and SURS pre-approved subcontractors to access SURS' PII data remotely only as required to provide technical support or as authorized in writing, by SURS.
- 16. Data Security. If vendor has access to SURS PII data held or maintained by SURS, vendor must maintain reasonable security measures to protect those records from unauthorized access, acquisition, destruction, use, or disclosure pursuant to 815 ILCS 530/45. Vendor agrees to email a written notification within 24 hours of any verified security incidents or breaches involving SURS PII relating to the vendor's corporate or customer environments, applications, or systems and/or of any security incidents or breaches involving any of its subcontractors.
- 17. Counterparts. This Agreement and Addendum may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same agreement. The counterparts of this Agreement and Addendum may be executed and delivered by facsimile or other electronic signature by any of the parties to any other party and the receiving party may rely on the receipt of such document so executed and delivered by facsimile or other electronic means as if the original had been received.
- 18. Vendor agrees to provide SURS with evidence of a SOC II or equivalent report that outlines its security practices and includes documentation pertaining to the mitigation

of any findings. Vendor further agrees to provide SURS with updated copies of said reports and supporting documentation on an annual basis throughout the duration of the engagement. SURS staff will be responsible for reviewing the report and any supporting documentation and will catalogue relevant information per SURS' Risk Management practices. If SURS staff does not feel that issues identified by the Vendor have been adequately addressed, SURS will notify the Vendor of mitigations that need to be made to comply with relevant SURS policies.

Under penalties of perjury, the responder certifies thatis Federal Taxpayer Identification Number.	
Responder is doing business as a(n) (please circle applicable entity):	
Individual	
Sole Proprietorship	
Partnership	
Corporation	
Not-for-Profit Corporation	
Medical and Health Care Services Provider Corporation	
Real Estate Agent	
Governmental Entity	
Tax Exempt Organization (IRC 501(a) only)	
Trust or Estate	
Other:	

# **Appendix E: SURS Travel Policy**

# SURS Travel Reimbursement Policy Terms for Approved Travel Expenses of Vendors

If the responder's personnel are required to travel to perform work on behalf of SURS, any reimbursement for said travel expenses will be as allowed, in part, by the travel requirements outlined by the Illinois Higher Education Control Board as found in Title 80, Public Officials and Employees, Chapter 4, Travel Regulation Counsel, Part 3000, Illinois Administrative Code as noted below. Accordingly, any expected travel must be preapproved by SURS and said travel reimbursements will be restricted to the following:

NOTE: Actual cost receipts for the same must be provided before SURS may reimburse travel expenses.

#### **Travel by Air**

SURS will reimburse travel expenses for airfare at the price of a standard coach ticket. All travel must be via the most direct route. Expenses incurred due to deviations for convenience shall be borne by the traveler. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

#### **Travel by Rail**

SURS will reimburse travel expenses for train travel at the price of a standard coach ticket. All travel must be via the most direct route. Expenses incurred due to deviations for convenience shall be borne by the traveler. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

#### **Travel by Automobile**

Rental Cars — SURS will reimburse travel expenses for the use of a rental car at the rate of \$60.00 per day. The collision damage waiver and personal accident insurance on rented vehicles are not reimbursable. All travel must be via the most direct route. Expenses incurred due to deviations for convenience shall be borne by the traveler. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

Private Vehicles — Mileage Reimbursement: If an individual chooses to drive a private vehicle, reimbursement for use of a vehicle shall be on a mileage basis and shall be at the applicable rate identified by the Illinois Higher Education Travel Control Board which is

based on the rate promulgated pursuant to 5 USC 5707(b)(2) in effect at the time of travel. All travel must be via the most direct route. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

#### **Hotel Accommodation**

SURS will reimburse hotel expenses at a maximum rate of \$150.00 per day. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

#### Per Diem for Meals

SURS will pay a maximum of \$45 per day for a full day of per diem meal reimbursements with limits of \$10 for breakfast, \$10 for lunch and \$25 for dinner. No reimbursement above this amount will be allowed unless extenuating circumstances exist to support an exception to this travel policy. Any exceptions to this policy must be approved by SURS in advance of travel, in writing, by a duly authorized representative of SURS.

# **Appendix F: Conflict of Interest Identification**

SURS holds trustees, employees and vendors to the strongest standards of ethics, transparency, and accountability. Trustees, employees and vendors are prohibited from self-dealing and are required to provide services for the sole interest of SURS members with honesty and integrity at all times. The identification and disclosure of conflicts of interest is integral to ensuring that SURS administers the benefits promised to members in a financial and fiduciarily-prudent manner.

All responders are required to fill out the information below. A failure to disclose any material conflict as outlined in this section may be cause for disqualification from the RFP selection process and/or cause for termination of an awarded contract. Please respond to each question below by initialing the space next to the appropriate answer and completing the certification.

Does the organization and/or any of its key professionals or their immediate family

members have a conflict of interest or ethical concerns that may prevent it from contracting with SURS?		
YesNoUnsure		
Does the organization and/or any of its key professionals or their immediate family members have a conflict of interest or ethical concerns with any member of the SURS Board of Trustees that may prevent it from contracting with SURS?		
YesNoUnsure		
Does the organization and/or any of its key professionals or immediate family members have a conflict of interest or ethical concerns with any SURS staff members that may prevent it from contracting with SURS?		
YesNoUnsure		
If answering "Yes" or "Unsure" to any of the questions above, please explain below:		
I hereby certify that the information set forth above is true and complete to the best of my knowledge and belief.		
Printed Name: Title/Position:		
Signature: Date:		

# **Appendix G: Prohibited Responder Listing**

All responders are required to fill out the information below. A failure to disclose any material conflict as outlined in this section may be cause for disqualification from the RFP selection process and/or cause for termination of an awarded contract.

# Appendix H: Current and Future Phone System

#### Current Phone System -

SURS has over 160 people in two locations currently satisfying its phone needs for both incoming and outgoing calls through a Genesys platform. A combination of desk phones and soft phones is utilized on-site. Soft phones are utilized from off-site locations (work from home). An on-premise carrier is utilized.

A call center with 17 representatives receives calls through an 800 or local number. Once the call has been received, it is evaluated based on the IVR selection made by the caller. The IVR selection is evaluated based on both an internal priority scoring system along with handling these calls within that priority by first call in – first call out. Approximately 1,100 calls per month are offered to the call center environment. SURS will retain this functionality when evaluating proposed solutions.

In addition, other members of the SURS team outside of the call center resolve member issues, collaborate with business partners, and more by taking incoming calls and placing outgoing calls as needed.

SURS currently has the following functionality:

- Automatic recording of all calls to and from the call center and counselors
- Optional manual recording of outgoing calls originating from outside the call center
- 13-month retention period for call recordings
- Email notification for received voicemails
- Transcription of received voicemail messages

#### Future Phone System -

SURS will retain at minimum the number of licenses currently in place. The plan should also provide an economical way to expand the number of licenses when the addition of staffing requires it or reduce the number of licenses if the results from the configuration review and/or the feasibility study allows for it.

Current licensing includes:

- Call Center Concurrent Licenses 44
- Remaining Staff Communicate License 45
- Standalone phone PureCloud Communicate 18
- Dashboard 1

NOTE: When the Communicate Licenses have been exhausted, additional licenses are added as needed.

SURS wants to retain all the current functionality outlined under "Current Phone System".

- Automatic recording of all calls to and from the call center and counselors
- Optional manual recording of outgoing calls originating from outside the call center
- 13-month retention period for call recordings
- Email notification for received voicemails
- Transcription of received voicemail messages

SURS plans to shift from the current on-prem carrier to either Genesys Cloud CX Voice or a cloud-based carrier. Proposals need to include a new configuration for the removal of older on-prem Edge devices and/or any other recommendations that puts SURS in an improved Disaster Recovery position. If recommending this type of design, the proposal should outline design benefits and risks. It should also include resulting new expenses and potential cost savings.

# Appendix I: Current and Desired Support Model

#### Current Support Model -

The following support services were provided with the initial implementation of the Genesys platform.

- Initial training on how to configure and administer the PureCloud platform
- Unlimited access to live and recorded enablement webinars
- 20 hours of assistance with sample configuration and best practice recommendations
- 5 service tokens used for any items available in the PureCloud Services catalog

#### Desired Support Model -

SURS is seeking a technology partner to assist with the interface with PureCloud, reporting practices, and other tasks requiring a level of expertise to complete service requests or resolve issues.

The technology partner will fill this need by providing the following:

- Serve as a resource to resolve issues related to administration and configuration of the Genesys system
- Provide guidance or coaching that allows SURS team members to learn and complete administrative tasks and issue resolution when appropriate
- Support the call center with IVR changes, workflow changes, and adjustments to skill based routing
- Build reports and API calls when requested
- Provide overall awareness and education of available platform options and implementation of those options

This partnership should reflect these characteristics:

- Provide a general support number and an account representative for direct contact when appropriate
- Utilize a ticketing system with client access that allows for the reporting and tracking of incidents and service requests
- Support both call center services and IT services as needs change and are more clearly defined
- Respond in an expedited turnaround time
- Adhere to clearly defined SLAs and KPIs

These support services may be provided by either an "as requested" arrangement or a managed service model.

# **Appendix J: Feasibility Study**

SURS intends to explore the feasibility of integrating Microsoft Teams with the Genesys phone system. The motivation is a combination of the convenience of having a similar interface as what is used for internal communication for those employees outside of the call center, along with a desire to explore any cost savings that may come with such an integration. SURS is seeking to better understand the costs and benefits that would come with such an integration.

In particular, SURS needs to confirm the following:

- The call recording functionality as it is currently performing can be retained.
- Call recording can continue when calls are transferred between both platforms.

  This is especially important if the call recording started during a call center call and was transferred outside of the call center.
- The availability of an option to automatically record outgoing calls, or at minimum have an on-screen prompt that would offer the recording option to the caller as part of the workflow. This option would allow for the recording of outgoing calls without it being mandatory in the case of a call not needing to be recorded.
- Call recordings are stored in an easily accessible repository that allows for quick and convenient retrieval.
- Information, outside of the above reasoning, outlining the potential benefits and risks of integration as described.

A proposal to help with this feasibility study should include:

- High level recommendation of potential cost saving opportunities and expense considerations with integration
- Outline of experience evaluating the feasibility and implementation of a Genesys and Microsoft Teams integration
- Description of the role the vendor is offering to play in the effort (i.e. lead project, consulting, etc.)
- Estimate of hours for completing a feasibility study
- Hourly rate for participation